

Re: New submission on HubSpot Form "Get a Quote Form - SJ Henderson Landing Page"

From Grupo Marpasi <info@grupomarpasi.com>  
Date Fri 2022-02-18 12:06 PM  
To Stephen Henderson <info@sjhfulfilment.com>

Hi Stephen,

Both companies are ours, but as you indicate Ageo Wholesale Ltd will be the owner of all of the stock and Marpasi Group would be deemed a supplier of the goods.

Thank you for asking so we can clarify, do not hesitate to let us know any other question that may arise and we will be happy to let you know.

Kind regards,

Alberto Martínez

El 18/02/2022 10:06 Stephen Henderson <info@sjhfulfilment.com> escribió:

Hi Alberto,

As we prepare the services agreement to get your account set-up can you please confirm if Ageo Wholesale Ltd will be the owner of all of the stock being sent to us? Therefore, Marpasi Group would be deemed a supplier of your goods? If so we simply just need to put into place the services agreement with yourselves - Ageo. If stock is owned by Marpasi, we will need to put into place a services agreement which includes both companies.

Let me know and I can get everything into place for you.

Kind regards,  
Stephen



**Stephen Henderson**

Director / SJ Henderson Fulfilment Ltd

phone  
www.sjhfulfilment.com  
site

DPA

email info@sjhfulfilment.com  
LinkedIn Follow us on LinkedIn

On 17 Feb 2022, at 10:10, Grupo Marpasi <info@grupomarpasi.com> wrote:  
Hi there.

Thanks for the quick reply.

Regarding prices, we have studied the proposal and we think it is very appropriate. We agree with these ratios. So we could proceed to the next step to get an active account.

Regarding invoicing, although the marpasi group sends the products, the invoices and shipments will go to the name of the company Ageo Wholesale Ltd., it is our British company. (I hope it's not a problem).

Ageo Wholesale Ltd,  
Windsor House, 26 Mostyn Avenue,  
Craig-y-Don, Llandudno  
Conwy LL30 1YY  
Company No: 09613877  
VAT GB 240 5876 05

Regarding the shipments, we would like all of them to be sent with a traceable tracking number in order the final clients can track the process.

I understand that returns could be stored (products that arrive broken during the process, or refused by end customers), and send them back to Grupo Marpasi all together when necessary.

Without further ado, we look forward to hearing from you. In order to get your indication to know how to proceed to create the account and start sending the first shipments.

All the best

Alberto Martínez.

El 16/02/2022 16:42 Operations I SJ Henderson Fulfilment <[operations@sjhfulfilment.com](mailto:operations@sjhfulfilment.com)> escribió:

Hi there

Many thanks for your interest in our services.

Please see attached pricing proposal, I hope this is of interest.

If you have any questions please let me know.

Looking forward to hearing from you

Many thanks

Stefanie

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**Stefanie Ardis**

Operations Manager / SJ Henderson Fulfilment Ltd

<BCB01695BC634E6099A29B6BFEB78124[22625009].png>+4 **DPA** <9;

<81490FBEE9864254BEA404FA47E45D81[22625011].png> [www.sjhfulfilment.com](http://www.sjhfulfilment.com)<C

Sent from [Mail](#) for Windows 10

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**From:** Stephen Henderson <[info@sjhfulfilment.com](mailto:info@sjhfulfilment.com)>  
**Sent:** Wednesday, February 16, 2022 12:13:38 PM  
**To:** Operations I SJ Henderson Fulfilment <[operations@sjhfulfilment.com](mailto:operations@sjhfulfilment.com)>  
**Subject:** Fwd: New submission on HubSpot Form "Get a Quote Form - SJ Henderson Landing Page"

Kind regards,  
Stephen



**Stephen Henderson**

Director / SJ Henderson Fulfilment Ltd

phone  
 web site

**DPA**  
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Begin forwarded message:

**From:** Grupo Marpasi <[info@grupomarpasi.com](mailto:info@grupomarpasi.com)>  
**Subject:** Re: New submission on HubSpot Form "Get a Quote Form - SJ Henderson Landing Page"  
**Date:** 8 February 2022 at 15:35:47 GMT  
**To:** Stephen Henderson <[info@sjhfulfilment.com](mailto:info@sjhfulfilment.com)>

Hi Stephen, thanks for your reply.

Before answering your questions I would like to make a brief introduction so that you can understand the depth of what we are looking for and help me understand if it would be possible.

Right now we have two companies with which we operate, one is in the United Kingdom and the other is in Spain. Before Brexit we sent the merchandise directly from our headquarters in Spain, but nowadays we have more and more problems with customs.

Our intention would be to buy the products from the Spanish company with the English company, and to distribute them in the United Kingdom on behalf of the English company. For this, the idea would be to send one or two "big boxes" (approximately 40x19x34) approximately every week or two weeks, these large boxes would include the orders of our customers (between 10 or 15 smaller packages from each big box, These packages could be sent already packed and labeled so that you only have to include the label of the transport agency) and from your warehouse they would be sent to the final clients.

As the orders will be shipped as soon as possible, it may not be necessary to have a lot of storage space.

With this in mind, I'm going to answer your questions.

1: The size of the packages to ship (smallest to biggest in mm)

12x12x10

16x12x9

40x8x9

2: The weight of the packages to ship (lightest to heaviest in kg)

0,5 kg (smallest package) between 1 to 5kg for the "heaviest boxes"

3: The countries you would like us to ship to?

UK

4: Do your products come in ready to ship packaging?

We could include the packages ready for ship

5: How many pallets/cubic metres of stock do you seek to store with us?

usually we don't need more than 5 cubic meters

6: What are the commodities/products?

Outdoor supplies, we are specialized in knives

7: What e-commerce platforms do you sell on/where will orders be processed?

[www.huntingandknives.co.uk](http://www.huntingandknives.co.uk) (magento 2)

8: Are your products clearly labelled with SKU's and/or applicable Barcodes?

Yes, all the products are clearly labelled with sku

if any other information is needed please do not hesitate to let me know and we will be happy to provide it.

We look forward to hearing from you.

All the best

Alberto Martínez

El 08/02/2022 14:51 Stephen Henderson <[info@sjhfulfilment.com](mailto:info@sjhfulfilment.com)> escribió:

Hey Alberto,

Thank you kindly for your inquiry.

To provide a quote for you, are you able to first please confirm the below for me and I will get back to you very soon?

1: The size of the packages to ship (smallest to biggest in mm)

2: The weight of the packages to ship (lightest to heaviest in kg)

3: The countries you would like us to ship to?

4: Do your products come in ready to ship packaging?

5: How many pallets/cubic metres of stock do you seek to store with us?

6: What are the commodities/products?

7: What e-commerce platforms do you sell on/where will orders be processed?

8: Are your products clearly labelled with SKU's and/or applicable Barcodes?

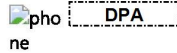
Kind regards,

Stephen

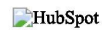


**Stephen Henderson**

Director / SJ Henderson Fulfilment Ltd



**From:** HubSpot Forms <[noreply@hubspot.com](mailto:noreply@hubspot.com)>  
**Date:** Tuesday, 8 February 2022 at 13:26  
**To:** Stephen Henderson <[info@sjhfulfilment.com](mailto:info@sjhfulfilment.com)>  
**Subject:** New submission on HubSpot Form "Get a Quote Form - SJ Henderson Landing Page"



## New submission on HubSpot Form "Get a Quote Form - SJ Henderson Landing Page"

Page submitted on: [E-commerce Fulfilment UK](#) | [E-commerce Fulfilment EU](#) | [Northern Ireland - SJ Henderson Fulfilment](#)

**Full Name:**

Alberto Martinez

**Company or Organisation name:**

Grupo Marpasi S.L.

**Email:**

[info@grupomarpasi.com](mailto:info@grupomarpasi.com)


**Phone number:**



**Can you give us a brief summary of your needs?:**

Hello, we contacted you because we are looking for a unified service in the United Kingdom that can provide a solution for our shipments in the country. We are currently experiencing problems in the customs of the country, so we think that we could be more efficient if a shipment was sent to the United Kingdom and from there it could be separated by making the shipments to the clients.

[View in HubSpot](#)

 Alberto Martinez ([info@grupomarpasi.com](mailto:info@grupomarpasi.com))

**CONTACT**

Alberto Martinez ([info@grupomarpasi.com](mailto:info@grupomarpasi.com))

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[sjhfulfilment.com](mailto:info@sjhfulfilment.com) (Hub ID: 19904702)

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Cambridge, MA 02141

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